Cognitive and affective development of Accounting students - influence of the case method in the light of Bloom’s Taxonomy.

Michele Urrutia Heinz
https://orcid.org/0000-0002-9410-3734 | E-mail: michelleurrutia@bol.com.br

Alexandre Costa Quintana
https://orcid.org/0000-0001-6896-9465 | E-mail: professorquintana@hotmail.com

Ana Paula Capuano da Cruz
https://orcid.org/0000-0002-6064-1614 | E-mail: anapaulacapuano@bol.com.br

Abstract

Objective: To evaluate the cognitive and affective development achieved when using the case method teaching technique, based on Bloom’s Taxonomy, in Accounting students from a Federal Higher Education Institution (IFES).

Method: Quasi-experiment in a group of students (intact without selection), in the subject Structure of Financial Statements, taught in the 4th course semester, during the first semester of 2018.

Results: The results reveal that the use of an active teaching technique, as a complementary tool, can influence the level of cognitive and affective development the students achieve, also stimulating decision making, communication and problem solving, and also provide a more interactive, dynamic, reflective and motivating learning environment, making students responsible for their own learning, thus allowing the subject to act and interact with their area of study, which are essential and relevant elements for the construction of knowledge.

Contributions: The data collected in this research allow us to infer that the use of the case method, as a complementary teaching technique, contributed to the development of superficial learning, as it expanded the most basic level of development, also helping to partially expand all cognitive levels and motivating the students.

Keywords: Case method. Cognitive and affective development. Bloom’s Taxonomy.
1. Introduction

The constant search for quality education poses daily challenges for teachers. In this context, countless issues motivate the need for adaptation, such as programs imposed by the Government, like in the implementation of the Restructuring and Expansion of Federal Universities (Reuni), which increased the number of places in higher education (Pavione, Avelino & De Souza Francisco, 2016), or, as a result of proposed changes in accounting legislation, such as the changes resulting from the amendments to Law 6.404/1964, defined based on Laws 11.638/2007 and 11.941/2009. These factors demanded adaptations from teachers; firstly regarding the increase in the number of students in the classroom; and secondly regarding the immediate need for updating on the new accounting requirements.

The quality of teaching is associated with the relationship established between the teacher, the student and the institutional structure. Therefore, it is essential to understand how these interact for a better development of the educational process (Souza Gil, Garcia, Lino & Gil, 2012). In this sense, reevaluating the strategies used, seeking to build a motivating environment for higher education, is also considered a challenge for teachers (Souza Gil et al. 2012).

Aiming to increase the quality of education and the students' commitment, teachers resort to the use of teaching strategies that actively engage these students in the academic process (Guimarães, Severo, Nobrega, & Leone, 2019). In addition to enhancing the teachers' reflection on the methodologies employed, the use of different teaching strategies can improve the levels of understanding about the contents addressed (Carneiro, Portes & Cavalcante, 2014). In this sense, the methodology used is a determining factor to facilitate learning, as the students are willing and dedicated when motivated by an appropriate teaching technique, that is, one that arouses "students' attention and interest in the subject", stimulating the learning process (Morozini, Cambruzzi & Longo, 2007, p.97).

Another point considered important and highly relevant in the context of learning is the analysis of each individual's learning styles, because this permits verifying the student's ability to process information (Butzke & Alberton, 2017). These capacities, according to the authors, are diverse and, therefore, this perception allows the teacher to appropriately define what method to use. Therefore, it should be acknowledged that, in view of the diverse range of learning styles, it is essential to use different teaching techniques, as the various individual characteristics justify the use of different teaching techniques (Leal, Miranda & Casa Nova, 2017).

Among the teaching techniques available in the literature, the case method stands out. It is a clinical study of a situation, used to stimulate critical thinking, develop problem-solving skills and concentrate learning in an area (Rios, 2011). It is a technique that allows teachers to involve student participation in the teaching process, allowing students to reflect on a problem, developing arguments, evaluating the situation and proposing solutions (Leal, Medeiros & Ferreira, 2017).

According to Rama (1998), techniques that use the solving of actual problems can provide students with a richer learning experience than those used in traditional models. This strategy aims to approach the student to a real professional situation; stimulate diagnostic analysis skills; learn to apply information to existing situations; develop teamwork skills; analyze problems and propose solutions (Leal, Medeiros & Ferreira, 2017). In this sense, besides stimulating the student through complementary techniques, the effect of using this technique on the students' cognitive and affective development also needs monitoring, as these processes occur through the students' interaction and experience with the research subject (Pillete, & Rossato, 2018).
In this scenario, the complementary use of active teaching techniques can represent a promising strategy to maintain the field of accounting in the academic setting, besides helping to prepare teachers’ didactics, given the challenges imposed by Reuni, by recent changes in accounting legislation and also by the expectations of a new generation of students. In this sense, this study aimed to answer the following question: **How does the use of the case method, as a complementary tool to the traditional method, influence the level of cognitive and affective development accounting students achieve?**

In an attempt to answer this question, we evaluated the ability of the case method technique to influence the levels of cognitive (learning) and affective (motivation) development Accounting students attained in the light of Bloom’s Taxonomy. Thus, the research contributes to the educational practice, indicating that it is beneficial for accounting teaching to use the case method technique as a complement to lectures and exercise solving, as it furthers the students’ profound cognitive development, allowing teachers to use this data as an analytic tool, in view of the educational objectives they intend to achieve, and feel stimulated by the possibilities, as the results found demonstrated that the use of this active methodology contributes to the teaching and learning process, enabling teachers to reflect on their practice.

As a theoretical contribution, we highlight the recovery of how knowledge is constructed, highlighting Constructivism as a format that allows the student’s cognitive development and, consequently, the construction of knowledge, demonstrating its effect through the evaluations performed. The study also collaborated with the students, who, through the application of the experimental technique, obtained a learning environment with integration, group work, development of the experience of solving problems and making decisions, improving communication, conducting research and mainly providing an environment capable of improving cognitive development, bringing satisfaction. Satisfaction can be an indicator of quality. In this sense, this analysis was fundamental to understand the processes that need to be improved, serving as a basis for the management of IFES to review educational plans and proposals.

2. Theoretical Framework

Based on Cognitive theory, when it comes to the study of learning, concerns focus on how subjects interact with the research subject through their mental structure (Moreira, 2011). Thus, cognitivism is based on the assumptions that current learning depends on previous learning, analyzing how subjects process information and assign meaning to it (Lefrançois, 2016). In this sense, development is seen as a result of the interaction between the subject’s thought processes and external actions (Piletti & Rossato, 2011). Thus, knowledge is understood based on human cognition as a process of construction (Moreira, 2011).

Knowledge is developed through mental mechanisms, which the subject uses to translate the world, and therefore cannot be transferred, as it is a consequence of the information the subject incorporates and assimilates during all stages of his life (Piaget, 1970). Within this context, it becomes relevant to discuss the development of knowledge in the subject, addressing issues such as the cognitive and affective development of students; and to present a form of learning assessment deriving from the subjects’ experience.
2.1 Development of Knowledge

Knowledge is the result of the confrontation between subject and object; thus, “the function of the subject is to learn about the object and that of the object is to be apprehensive and to be learned by the subject” (Hessen, 2003, p. 20). Thus, by analyzing knowledge departing from the subject, the object belongs to him transcendently, as it is the subject who undergoes changes in his cognitive function, from which he issues a representative image of the object’s determinations (Hessen, 2003).

Knowledge results from action and interpretation. Thus, to know an object, the subject needs to transform this object into knowledge and grasp its mechanisms, so that he can assimilate or accommodate it, being built by this subject (Piaget, 1970). This knowledge is not something finished, it is constituted by the subject through his interaction with the physical and social environment. Thus, learning is only meaningful if it happens through the movement of the structures of consciousness (Becker, 1992). Thus, for the author, “education has to be a process of knowledge construction” and not an ideology of transmission (Becker, 1992, p. 10).

In this sense, knowledge, from a constructivist perspective, is not solely due to intelligence (cognitive, affective and psychomotor structures), but also to the subject’s experiences throughout his life. Therefore, knowledge is constructed by the spontaneous process (Piaget, 1970). Thus, the theory of Cognitive Development, created by Piaget, is fundamental to understand learning (Moreira, 2011), as it is the result of what happens in the subject’s organism, as a consequence of his experience (Lefrançois, 2016). This experience is also considered by andragogy, which defends the principle that the teacher should consider the student’s experiences, because they relate knowledge to real situations, giving meaning to the objects of study (Knowles, Holton & Swanson, 2012).

Learning is considered active when it is done through any technique that involves the students, requiring that they perform meaningful activities and reflect on what they are doing (Prince, 2004). Thus, it is considered that learning is an integrated process, composed by intellect, affection and muscular system, which allows the learning subject to acquire new knowledge (Bordane, & Pereira, 2015). Under the aegis of this view, the form of learning assessment needs to enable the teacher to verify how efficient his work is and the student to verify his level of cognitive development (Luckesi, 2014).

2.2 Learning Assessment

Learning assessment makes it possible to diagnose the development of knowledge and the difficulties that have occurred, allowing the teacher to analyze the progress of teaching, proposing adjustments in search of teaching quality (Lopes & Carvalho, 2017). The general principle of evaluation is to verify if the objectives set and proposed were achieved, being related to the evaluation of the teacher’s own work. Thus, by assessing the progress and difficulties of students, the teacher diagnoses his pedagogical practice (Haydt, 2011). For the author, this mechanism allows her to reassess and propose improvements and, therefore, evaluation is considered as an instrument that contributes to the improvement of the quality of learning and teaching.

Analyzing assessment from Piaget’s perspective of Genetic Psychology, education is considered to develop through students’ experiences, who are seen as active and participatory beings in the construction of their knowledge (Haydt, 2011). In this sense, the educational unit is seen as a privileged place that develops the construction of knowledge and values. Following this line, the assessment should be viewed as a constant process that allows the interpretation of knowledge, skills and attitudes developed by students (Barbosa, 2008).
Based on the above, it is appropriate to use competency-based assessment models, which focus on the student. In this perspective, Bloom's Taxonomy is highlighted - a methodological tool that allows the establishment of educational objectives (Oliveira, Pontes & Marques, 2016). This taxonomy evidences “in a learning hierarchy ranging from simpler cognitive skills, such as memorized knowledge, to the most complex, such as the act of analyzing or evaluating” (Oliveira, Pontes & Marques, 2016, p. 13).

2.3 Bloom’s Taxonomy

Bloom’s Taxonomy is an instrument designed to classify what students are expected to learn as a result of instruction, enabling them to measure the educational goal: learning (Krathwohl, 2002). This instrument acts as a plan to classify educational outcomes by investigating changes in the students as a result of their educational experiences (Bloom Engelhart, Furst, Hill, & Krathwohl, 1977) (Bloom et al., 1977). According to the authors, the limits of the taxonomy are the objectives: knowledge, intellectual skills and intellectual technical capacity, called “cognitive domain”. It also considers affection, which is related to individual interest (Bloom, Hastings & Madaus, 1971).

The development of cognitive domain elements joins the educational objectives in six categories: (1) knowledge: ability to remember or recognize facts, methods and processes in the same way as they have been learned, (2) understanding: represents a capture or interpretation, based on previous knowledge, (3) application: refers to the use of abstractions in specific or concrete situations, recalled from memory and applied to a circumstance., (4) analysis: expresses the relationship between ideas, comparing information, (5) synthesis: brings together elements and parts to form a whole, constituting a scheme that was not clear or present, and (6) evaluation: formulates judgment, conceptions for certain proposals, based on determined or suggested criteria (Bloom et al., 1977). The taxonomy underwent a review 45 years after its elaboration, being analyzed based on two dimensions: knowledge and cognitive processes, that is, knowledge becomes related to all ranked elements (Krathwohl & Anderson, 2010).

In this new construction, the degrees presented by Krathwohl (2002) refer to: (1) recalling, characterizing the process of retrieving relevant knowledge contained in long-term memory; (2) understanding by elaborating meaning for instructional messages through interpretation, exemplification, classification, summary, inference, comparison, and explanation; (3) applying by performing or using a procedure in a given situation; (4) analyzing, breaking up the material into constituent parts, to detect it as related parties that either constitute a general structure or represent a purpose; (5) synthesizing, reaching judgments based on criteria and standards, through verification and criticism; (6) creating, assemble the known elements into an original product.

Anderson and Krathwohl (2001) explored the two-dimensional structure of the revised taxonomy, based on the association between the dimensions of the cognitive process: (1) the dimension of knowledge, (2) facts, (3) concepts, (4) processes and(5) meta-cognitive) and the degree of knowledge the student considers to have acquired - remembering, understanding, applying, analyzing, evaluating or creating.

As for the affective domain, educational objectives describe changes related to interest, attitudes, and values, emphasizing feeling and emotion, to a degree of acceptance or rejection, expressed as interests (Bloom et al., 1977). Thus, the resulting educational objectives in this domain refer to the development of an attitude of trust - in the power of reason and methods of experimentation and discussion; intelligent self-critical attitude - related to one’s own affective expression and written communication (Bloom et al. 1977) as well as to the feelings and rights of others; possession of deep sources of feelings and affects - manifested through their contentment and discontent; interest in reading; and, finally, ability to appreciate a song (Bloom et al., 1977).
This internalization is the main classification tool, which presents a mind-body dualism, defined as a process by which the information object is transferred from an external state or location to an internal one (Morshead, 1965).

The categories in the affective domain are described as successive levels, which, according to Bloom et al. (1977), are represented by: (1) receptivity: the subject's receptivity process, departing from awareness, he feels a stimulus that attracts his attention, (2) response: refers to the regular way of responding to his consent, willingness and satisfaction to respond, (3) valuation: the condition of sustaining, accepting, preferring and committing to a value, (4) organization: organization of the values assigned to a system, and (5) characterization: it is the point where the subject responds in a very coherent way, characterized by a complete set of values, which allows him to review new evidence and modify his attitudes. The affective domain is used to analyze when the individual becomes aware of the stimuli received, giving rise to the affective behavior, which is configured according to the context it occurs in (Bloom et al., 1977). This domain served as the basis for verifying, in this research, the student's satisfaction (motivation) with the techniques used. As motivation is responsible for arousing the student's interest and involvement (commitment) in learning, the teachers need to identify appropriate strategies that provide increased motivation (Ames, 1990). Hence, strategies to enhance the students' skills, values and social integration can stimulate the classroom scenario (Parellada & Rufini, 2013).

Satisfaction is considered as an instrument capable of assessing the quality and effectiveness of education, as this information contributes to the fact that universities can, through these measures, improve their services and, consequently, their quality Hussain, Jabbar, Hussain, Rehman and Saghir (2014). The quality of education is defined as a set composed by the attitudes the students develop towards the contents presented and the commitment of the students and the teachers, including student satisfaction and academic performance (Bertolini, 2007). In addition, students' satisfaction does not only corroborate their well-being, but motivation can also bring about changes in the learning environment (Lens, Matos & Vansteenkiste, 2008). Thus, the purpose of this study, regarding satisfaction, was to verify if the case method has potential to motivate students.

2.4 Previous Studies

Santos, Gaspari and Marques (2016) conducted a bibliometric survey on studies of teaching methodologies in accounting. The findings indicate that studies in accounting education are still in an initial stage, but are on the rise. The authors list some methods used in the area, such as the case method and problem-based learning, and indicate some authors and techniques applicable to accounting.

The action research conducted by Rios (2011) proposed the application of the case method technique to Accounting teaching, in the discipline Analysis of Financial Statements, in the Accountancy program at a higher education institution in the state of São Paulo, aiming to verify the contribution of the method to accounting teaching. The method was applied during a lecture, when the teacher presented the case. In the following class, the students discussed the case in the large group and then, the students gave group presentations in the classroom. Subsequently, an assessment class was held, and the results were determined by applying a questionnaire and applying the test, which, according to the author, pointed out that the method contributed to the development of students' skills and confidence through their more active participation in learning (RIOS, 2011).
3. Methodological Procedures

This research aimed to apply an active teaching technique - case method - in addition to lectures and exercise solving, to the same group of students (intact without selection), in the fourth semester of an Accountancy program, taught in the discipline Structure of Financial Statements during the first semester of 2018 at a Federal Higher Education Institution (IFES), due to the easy access to the university. Forty-two students were enrolled in the class and 35 participated in the experiment.

The study is a quasi-experiment, which is performed for treatments involving the same subjects, analyzing them before and after the intervention (Martins & Theóphilo, 2016). In this research, an experimental technique was applied to the same subjects, without controlling the variables, which, according to Campbell and Stanley (1963), is a data collection procedure in which the researcher does not have complete control over the experimental stimuli, and can be used with the same group.

For the observation of the data, the design of the quasi-experiment used the developmental levels presented in Bloom’s Taxonomy (cognitive and affective domain), analyzed in the pretest (after the lecture, plus exercise solving) and post-test phases (after use of treatment / experimental technique). The application of the case method was used in the teaching of content on the Income Statement (I.S.), after a lecture on the subject (concepts, objectives and structure), followed by a content evaluation through a questionnaire. Subsequently, the case method was applied by means of an I.S. that contained structural problems with one (real) case.

The case method is a technique that focuses on experience, that is, it concentrates on a specific case, aiming to stimulate student participation, through the analysis and decisions proposed during the action, providing the development of students' analysis, judgment and decision-making skills (Hassler, 1950).

Regarding the assessment, the development of (cognitive) learning took place in two steps: after the lecture and exercise solving, to verify the cognitive development achieved; and at the end of the application of the case method, used to identify if the use of the complementary technique influenced the level of cognitive development achieved, based on Bloom's Taxonomy. The evaluation of the affective domain happened after the application of the experimental technique to verify the student's satisfaction with and evaluation of each applied technique. To evaluate the data, categories were established in the cognitive and affective domain, as presented by Bloom et al. (1977), to classify and analyze the content presented in the questionnaires, seeking to understand the effect on performance and satisfaction.

The quasi-experiment was carried out by using a teaching technique to complement the explanation of the content addressed in the lecture plus exercise solving, in a class with 42 enrolled students. For the purpose of this research, only the 35 who participated in all evaluations were considered though, aiming to monitor the students’ cognitive and affective development.

Historically, the discipline in which the quasi-experiment was applied has a high failure rate (more than 50% on average), so that students were present who had repeated the subject more than once. Thus, the number of dropouts and absences in class is high. This factor was noticed in the evaluations performed, with variations in the number of participating students. There was no resistance or discomfort concerning the application of the quasi-experiment. On the contrary, when they found out about the proposed application, the students were receptive and motivated.

The dynamics to apply the cognitive development assessments took place in two steps: after the lecture plus the exercise solving, and after the application of the technique, aiming to compare the results obtained through one technique and the other.
To identify the level of cognitive development the students achieved, as indicated by Anderson and Krathwohl (2001), it was considered that the student reached the desirable level in those situations in which the answer to the question was correctly and completely elaborated, regardless of the words used (in accordance with the teacher/legislation). When the student answered the question asked only partially, it was considered that he partially reached a certain level; and when he did not answer or answered wrongly, it was considered that he did not reach the desired level.

To perform cognitive and affective assessments, analysis instruments were developed, applied in the form of a questionnaire based on Bloom’s Taxonomy, which served as a basis for the verification of the results obtained - which were arranged in tables, showing the levels of cognitive and affective development attained at each step and in each technique used (lecture + exercise solving and the case method).

The application of the case method involved three steps (Leal, Medeiros & Ferreira, 2017). The first step was based on an individual study by the students, who were expected to read the case initially and carefully to become familiar with the presented contents; in the second, a more careful reading took place, focused on the details, analyzing the most important ones to identify the problem. Subsequently, discussions were held in small groups in order to ascertain the elaboration of the case. From this moment on, complementary bibliographies were suggested, exchanging ideas with the students, based on situations already experienced or studied; and, finally, the groups presented their proposed solutions, which were discussed in class.

The script followed for the application of the case method was indicated by Leal, Medeiros and Ferreira (2017): (1) Planning (occurs before class, this moment is intended to choose the case and the reading material, as well as to prepare the class and the teaching plan); (2) Case presentation (availability of bibliographic material, separation of groups, case analysis and solution finding); (3) Presentation and discussion (of the arguments raised); (4) Conclusion (conclusion of discussions, assessment of student participation, application of assessment and self-assessment of the method as well as learning assessment through a questionnaire).

As for the objective of the method, this was to discuss the concepts, objectives and structure of the Income Statement, offering the student: contact with real and possible situations in search of a solution for a problem; develop teamwork skills; and analyze problems and propose solutions (Leal, Medeiros & Ferreira, 2017).

The application of the case method technique was presented to the students through PowerPoint, indicating its concept, benefits, educational objective, application and evaluation, according to the steps shown in Figure 1.

![Figure 1. Steps of the Case Method](image)

Source: elaborated by the authors, based on Leal, Medeiros and Ferreira (2017).
The steps illustrated in Figure 1 show the development steps of the case method, detailing its application, as proposed by Leal, Medeiros and Ferreira (2017). Thus, at the end of the presentation on the technique, its application began by giving students a real Income Statement - which was unstructured and contained a missing element (a value) - for the student to calculate the result, characterizing the first stage of development of the case method. Two statements of renowned and popular clothing and accessories companies were used. Each student individually received a random statement containing a letter, for example, Case Method (A) and should restructure it and calculate the unreported value.

In total, there were six different statements, randomly distributed among the students, with the indication of a letter (A, B, C, D, E, F), so that, after the individual resolution, the students would form the groups based on this information. Six groups were formed, which discussed and sought to solve the question, according to one of the propositions used: “Analyze the present situation of the company based on the individually prepared statement, and then compare it with a new situation, in which selling expenses should be equal to zero”.

Based on the case presented, each group should carry out a new restructuring of the statement and compare both situations, seeking to identify the consequences of this change in the other accounts of the company’s structure and reality. Then, they should discuss the reflection of the proposed changes and present the decision making, indicating whether or not the company should make the new change. Each group defended its ideas, based on the concepts discussed, and an intense debate was held with the whole class. The application took place during four 50-minute classes.

4. Results and Discussion

Questionnaires were applied to analyze the cognitive and affective development of the case method, which served to identify the level the students had reached at each step in the evaluation and to verify if the use of the technique was able to influence the cognitive and affective level the students had reached. For this analysis, an evaluation instrument was elaborated, containing the questions that permitted verifying each level proposed in the Bloom Taxonomy for the Cognitive Domain, according to Table 1.

<table>
<thead>
<tr>
<th>Cognitive Dimension</th>
<th>Knowledge dimensions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Facts and Terms</td>
</tr>
<tr>
<td></td>
<td>Concepts (structure) and processes</td>
</tr>
<tr>
<td>Recall</td>
<td>Q1. Define what the net income is?</td>
</tr>
<tr>
<td></td>
<td>Q2. Describe where the company should classify the equity account in the structure of the Income Statement?</td>
</tr>
<tr>
<td>Understand</td>
<td>Q1.1 Explain what the net income represents for the company?</td>
</tr>
<tr>
<td></td>
<td>Q2.2 Interpret: If the company has a negative result, how does this affect the income taxes?</td>
</tr>
<tr>
<td>Apply</td>
<td>Q5. Elaborate the Income Statement.</td>
</tr>
<tr>
<td></td>
<td>Q5. Elaborate the Income Statement.</td>
</tr>
<tr>
<td>Analyze</td>
<td>Q3. Comparing the company results in steps 1 and 2 of the individual and group activity, identify which presents the best situation and growth capacity</td>
</tr>
<tr>
<td>Synthesize</td>
<td>Q4. Propose solutions to improve the result of the company with the worst income.</td>
</tr>
<tr>
<td>Create</td>
<td>Q3.1. Justify the answer to question 3.</td>
</tr>
</tbody>
</table>

Source: elaborated by the authors, based on Bloom et al (1977) and Krathwohl (2002).
Based on the instrument described in Table 1, the cognitive assessment was applied to the 35 students who participated in the two assessments proposed in the case method.

In question (Q.1), we sought to verify the recall of facts and terms about the income statement, identifying the student’s ability to remember the technical terms and their meaning for accounting, as indicated by Bloom et al. (1977). Twenty percent of the students reached the “Remember” level completely and 80% partially. Therefore, no student left the question blank or answered the wrong way. Overall, the students were able to remember the subject studied.

Still at the “Remember” level, in question (Q.2), we sought to identify the students’ understanding of the specific facts addressed in the I.S., as recommended by Bloom et al. (1977), regarding the knowledge of concepts, structures and processes. This question revealed that 17.14% of the students answered this question correctly and completely, 20% partially; and 62.86% did not reach this level, suggesting greater difficulty in understanding the concepts, structures and processes discussed.

As for the “Understand” level, after question (Q.1), questions were asked about facts and terms to verify if the student was able to explain what he understood about the subject inquired on. At this level, 48.57% of the students answered completely, 22.86% partially achieved and 28.57% did not reach the “Understand” level, indicating that most or all of the students could understand the facts and terms worked. Still exploring the understanding level regarding the knowledge of concepts, structures and processes, students were asked to interpret how the negative result affected the taxes, under (Q.2.2). Based on this question, 85.71% students reached the “Understand” level, 11.43% partially and only 2.86%, i.e., one student did not reach the required level, pointing out that the understanding of concepts, structures and processes occurred more broadly than that of facts and terms.

As for the “Apply” level, the students were asked to prepare an Income Statement. As the exercise was solved in the classroom, however, before the students handed it in, its result would not portray the student’s development, so it was not part of this analysis.

At the “Analyze” level, based on the students’ evaluation, two exercises performed by the teacher (as exercise resolution) were verified, which presented two Income Statements from two consecutive years, related to two different companies. One company made a profit and the other a loss, intended to verify the students’ ability to recognize the I.S.’s explicit assumptions, structure, and operation, so there was no single correct answer. Students were asked, based on these statements, to analyze which company was in the best situation and had the best growth potential, under (Q3). Only 2.86% of the students analyzed the question by relating their arguments with the concepts studied, while the remaining 97.14% partially analyzed the question, expressing only the opinion, without recognizing explicit assumptions (through data analysis in comparison with theory, distinguishing shapes and elements between companies, etc.). According to Bloom et al. (1977), this level allows us to identify the comprehension of the requested facts, relying on the facts and standards, presenting support for their answer.

At the “Synthesize” level, the two statements used in the exercise developed by the teacher were further elaborated, requesting a proposal to improve the company’s results, under (Q.4). In this question, the intention was to verify the student’s ability to develop arguments that defend his/her solution based on the contents studied. The intention of the question was to verify if the student could elaborate justifications (associations) based on the available information and using the contents studied. The result pointed out that 97.14% of the students partially reached the “Synthesize” level, as they did not develop arguments based on the contents studied, while 2.86% presented a response beyond the analyzed context (answers without logical/theoretical argument), demonstrating the difficulty related to this level, which requires, according to Bloom et al. (1977), the student’s examination of the facts, pointing to a practical description, such as the indication of cause and effects for his argument.
To analyze the last level, the ability of the student to “Create” based on the concepts discussed, relating their criticism to the standards, the students were asked to justify the answer given to the question (Q.3) about which company (from the I.S. exercise) was in the best situation with the best growth potential, according to (Q3.1). What this item is concerned, none of the students presented a justification or argument to defend his/her answer. This step, proposed by Bloom et al. (1977), requires the student to present a judgment based on specific arguments, previously developed at each level, defending a proposal that contains concepts the students recalls, understands, applies and is able to synthesize. Hence, the cognitive level the students achieve as a whole, based on the lecture and exercise solving on the content of the Income Statement is displayed in Figure 2.

In these results, it is noteworthy that most students reached or partially reached the level “Remember”, when questioned on facts and terms (F + T); When it came to concepts, structures and processes (C + S + P), 62.86% did not reach this level. At the “Understand” level, on the other hand, this result was different as, in both cases, most or part of them reached the “Analyze” level. It is noticeable that, based on the knowledge developed, none of the students was able to reach the level “Create” - the most complex and difficult to reach, according to Bloom et al. (1977).

Regarding the analysis of the student's satisfaction with the lecture, followed by the solution of the exercise resolution on the I.S., an assessment tool was elaborated based on the affective domain of Bloom's Taxonomy, as shown in Table 2.
Table 2
Affective Assessment Instrument – Lectures + Exercise Solution - (I.S)

<table>
<thead>
<tr>
<th>Levels</th>
<th>Self-assessment</th>
</tr>
</thead>
</table>
| Receiving       | Q2. Do you believe that the lecture and solution of exercises helped to improve the understanding of the content?  
|                 | (□) Yes (□) No                                                                   |
| Responding      | Q1. Score the application of the lecture + exercise solving:  
|                 | (□) 5 – Highly satisfied (□) 4- Satisfied (□) 3 – Partially satisfied  
|                 | (□) 2- Dissatisfied (□) 0 -Totally dissatisfied                                  |
| Valuing         | This item was used after the application of the case method technique to verify the student’s preference of either the lecture + exercise solving or the case method. |
| Organizing      | This item refers to the organization of preferences. This element was not used in the experiment. |
| Characterizing  | Q3. Do you like to participate in group activities?  
|                 | (□) Yes (□) No                                                                   |

Source: elaborated by the authors, based on Bloom et al. (1977).

These questions were used to understand how the student received and responded to the stimulus deriving from the teaching strategy, as well as to understand how the student organizes his preferences. Through the item “Characterize”, the change in his/her behavior can be identified.

The self-assessment results (Q.2) revealed that 100% of the students believe that lecture plus exercise solving helped to better understand the content on the I.S. This level highlights the student awareness of a situation where, according to Bloom et al. (1977), (s)he should evaluate the characteristic of the stimulus, perceiving it as a completed activity.

Regarding satisfaction, verified in the “Answer” level (Q.1), 94.24% of the students were satisfied with the explanation of the content and 5.71% partially satisfied, indicating, according to Bloom et al. (1977), the students’ willingness to participate in that activity. According to Bertolini (2007), satisfaction may indicate the students’ commitment to their learning and influence their performance.

The element “Characterize” (Q.3), according to Bloom et al. (1977), is associated with the student’s conviction regarding a situation, being used in this case to identify the student’s behavior towards his participation in group activities. This level revealed that 77.14% of the students enjoy participating in group activities, compared to 22.86% who said they did not like this. Figure 3 illustrates the general results of the affective assessment.
The results shown in Figure 3 summarize the attitudes the students attained and perceived regarding the stimulus deriving from the lecture and the exercise solving in the study of the income statement, showing that the students believe in the ability of the strategy to help understanding the content. Most were satisfied with the experience, indicating their commitment to the activity, and 77.14% say they enjoy participating in group activities.

Regarding the second assessment performed after the application of the case method, the questions used to assess cognitive development were the same or similar to those asked in the first assessment (Table 1). In this sense, the results show that, of the 35 students who participated in the case method, regarding the “Remember” level of facts and terms, 25.71% answered the question (Q1) completely, thus reaching the level, while 71.43% partially reached and 2.86% did not reach the level. This result is close to that achieved by the lecture plus exercise solving, which indicated that 20% fully and 80% partially recalled facts and terms.

Regarding the concepts, structures and processes, still at the “Remember” level, it is clear that the results achieved through the technique were more significant than the previous evaluation, as 22.86% reached the level completely and 74.29% partially. In the previous case, these results amounted to 17.14% and 20%, respectively, indicating that the use of the technique in this subject and level influenced the cognitive development. The results verified for the levels “analyze”, “synthesize” and “create” were similar to the result evaluated after the lecture plus the resolution of exercises.

At time one, 97.14% of the students had partially achieved the analyze and synthesize levels, while none had reached the create level. Variance was found though between a student who reached the “analyze” level previously and one who achieved “synthesize” with the case method. Thus, the general result of the cognitive development achieved is shown (Figure 4).
Analyzing the case method, a technique that focuses on experience and seeks to stimulate decision making, as indicated by Hassler (1950), it is clear that the educational objective has been achieved. The students experienced decision making, as they proposed to maintain or not the new situation indicated in the proposed exercise. Regarding the cognitive development, although they did not reach the “Create” level, at the levels “Remember and Understand”, the technique was able to positively influence the students’ cognitive development, because it increased the percentage of students who, at these levels, understood the content better.

Based on this context, it can be inferred that there was a transformation in the students’ mental structure, as indicated by Piaget (1970), verified by comparing the results of evaluation 1 with 2, before and after the application of the case method, considering the evolution of the students who used their memory (acquired in the lecture or before) to build a concept (reach the level understand).

Thus, according to Piaget (1970), in these cases, students are assimilating knowledge, because they use previous knowledge to build new structures. Thus, it can be appointed, due to the initial assessment regarding the “Understand” level, that in this element, the students had to accommodate new knowledge, which did not exist previously, so they transformed their cognitive structure.

The analysis regarding student satisfaction with the application of the case method was verified through the self-assessment questions, seeking to identify the attitudes developed, based on Bloom’s Taxonomy, according to Table 3.
Table 3  
Affective Assessment Instrument – Case Method

<table>
<thead>
<tr>
<th>Levels</th>
<th>Questions</th>
</tr>
</thead>
</table>
| Receiving | Q2. Do you believe that the case method helped to improve the understanding of the content?  
  ( ) Yes ( ) No |
| Responding | Q1. Score the application of the case method  
  ( ) 5 – Highly satisfied  ( ) 4 – Satisfied  ( ) 3 – Partially satisfied  
  ( ) 2 – Dissatisfied  ( ) 0 – Totally dissatisfied |
| Valuing   | Q4. Which of the applied techniques do you prefer?  
  ( ) Lecture + Exercise solving  ( ) Case method  
  ( ) No preference |
| Organizing | Not used in this research. |
| Characterizing | Q3. Did you like participating in the group activity, considering the exchange of ideas and cooperation from colleagues?  
  ( ) Yes ( ) No |


These questions were intended to analyze how the student received the stimulus through the Case Method (Q.1), answered it (Q.2), valued his/her preferences (Q.4) and modified his/her attitude or not (Q.3) towards participation in a group activity. To this end, the instrument allowed us to analyze whether the student who said he did not like to participate in this type of activity reviewed the evidence, such as the benefits of the technique, and also changed his/her attitudes, starting to like it.

The results of the affective domain revealed, regarding the “Receive” level (Q.2), that 100% of the students believed that the case method helped to better understand the content about the income statement, similar to what was evaluated for the lecture and exercise solving. The same can be said of satisfaction. The results obtained are identical to those achieved by the lecture and exercise solving on the I.S., as 94.29% were satisfied with the technique and 5.71% partially satisfied (Q.1).

On the other hand, in the evaluation regarding the characterization (Q.3), there is a slight change in the students’ attitude, as 88.57% said they liked participating in the activity against 11.43% who did not. Earlier, in the self-assessment performed after the lecture and exercise solving, these results amounted to 77.14% and 22.86%, respectively, showing that, after participating in a group activity, some students changed their attitudes, starting to like the strategy.

When asked about the preference (Q.4) between the lecture and exercise solving or the case method, the students who reached the “Value” level were those who preferred the case method, corresponding to 42.86% of the students, while 8.57% partially reached the level, because they indicated that they liked the two techniques equally, and 48.57% indicated preferring the traditional method.

Given the analysis of the affective domain, it can be concluded that the students were satisfied with the technique, indicating that the case method can be a motivating strategy for students, as it granted satisfaction. This result is compatible with the study by Rios (2011), who used the case method in the subject Financial Statements Analysis, revealing that the technique contributes to the students’ development and motivation, making them more active and responsible for learning.

In addition to these factors, Hassler’s (1950) notes indicate the need for students to work with incomplete data, such as those presented in the case method, as they face situations in which they need to carefully analyze information that may be incomplete. For these reasons, according to the author, students end up accepting this type of technique.
5. Final Considerations

Piaget (1954) argues that knowledge development results from intelligence, from the subject's awareness, constructed based on his interaction with the object of study, through the use of schemes. These schemes, according to the author, use existing structures, providing content assimilation, or create new structures to interpret and accommodate new information. In this sense, knowledge is the result of a transformation undergone in the subject's awareness, in view of the experience(s) he lived. Thus, according to Becker (1992), the educational process must be directed through a spontaneous process that enables this construction. Hence, considering that learning is seen as a condition that permits the construction of meanings, it is up to the teacher to adopt strategies that influence and provide this construction (Moreira, 2011). Consequently, these strategies represent the path that the teacher will use to support the students' intellectual development. Therefore, variation is necessary to benefit the different learning styles.

Thus, analyzing the students' cognitive development process, considering that knowledge is built, contributes to the teaching and learning process, as it allows the educator to position himself as a mentor, who seeks to find tools that facilitate the process, stimulating and motivating the students. This constructivist perception provides an understanding of the factors that influence learning and, through cognitive and affective assessments, permits the identification of difficulties encountered in the process and enables teachers to review their teaching strategies and improve them.

This research analyzed the cognitive performance the students achieved by applying the case method teaching technique. The findings indicate that this technique, as a complementary strategy, was able to influence their levels of cognitive and affective development, failing to fully reach the most complex levels (analyze, synthesize and create), but significantly influencing the learning of the most basic levels (remember, understand). In order to classify the students' partial answers, it was considered that they partially reached the levels investigated when they partially answered the questions, and this result strongly influenced the cognitive development at all levels analyzed in this study (increase in the percentage reached).

Analyzing the developed attitudes, as verified by the affective dimension in Bloom's Taxonomy, we tried to understand the students' motivation by applying the case method. The results indicate that, in general, the students were satisfied with all the applied techniques (lecture + exercise solving and the case method), which reveals that, in general, they consider the application of the case method as motivating. Other attitudes they developed were commitment to the proposed tasks, collaboration, respect, flexibility in the distribution of tasks, interest in the activities and exchange of experiences. This result is similar to Leal and Oliveira (2018), who concluded that the case method contributes to learning, teamwork, reflection and critical analysis.

Thus, based on the data collected in this research, the use of the case method, as a complementary teaching technique, contributed to the development of superficial learning, as it expanded the most basic level of development, besides partially assisting in the expansion of all cognitive levels and motivating the students.

This study was developed considering that the knowledge is built through the subjects' experiences and the experimentation of a specific teaching technique; the goal was to evaluate the ability of this technique to influence the students' cognitive performance level. The results indicate that the experiences provided helped to construct the knowledge developed, according to data found in the evaluations based on the Bloom Taxonomy.
The findings suggest that the use of the case method as a complement to lectures and exercise solving benefits the learning process as it enhances the students’ cognitive development, allowing teachers to use these data as an analytic tool, in view of the educational objectives they intend to achieve, and to feel stimulated by the possibilities. Thus, the use of the case method contributes to the teaching and learning process. The study also collaborated with the students who, through the application of an active technique, obtained a learning environment with integration, group work, developing the experience of solving problems and making decisions, improving communication and research skills, and especially provided an environment capable of improving cognitive development, bringing satisfaction. Satisfaction can be an indicator of quality. In this sense, its analysis was fundamental to understand the processes that need improvements, serving as a basis for the management of IFES to review educational plans and proposals.

The limitations of this research are related to the fact that it was performed in only one class, without being able to compare its results with other classes that were not influenced by applied techniques, which would permit verifying the development achieved in both cases. Another limiting factor was the sample size which, because it is only one class, does not allow for generalizations. As a suggestion for future research, an experiment using a complementary technique could be applied in one class group and not another, and in a public and a private institution, so that the effect on cognitive and affective development can be compared between classes and institutions. Another suggestion is to identify the students’ learning styles, allowing them to select teaching techniques that are tailored to the students’ learning forms.

References


